

# Inland Marine



Customer Focused >>> Market Driven >>> Forward Looking

## Inland Marine Coverage Overview:

Inland Marine insurance can present unique opportunities and challenges to insurance agencies and their customers. The types of exposures are diverse and complex. Deep South's experienced underwriting staff knows how to employ policy forms and endorsements to ensure customers have the right protection.

**Contractor's Equipment** – This form is designed to cover all types of equipment and is generally written as all risk coverage. The form is most often used by road construction and maintenance contractors, road districts and artisan contractors.

**Cargo** – Deep South offers both the basic cargo coverage and motor truck cargo coverage forms. Coverage can be written on an all risk or specified cause of loss basis. If the carrier is responsible for insurance and is legally liable, these coverages provide the cargo protection many customers require.

**Transportation Insurance** – Also known as “shippers's interest coverage,” this form insures the interest of the shipper for either incoming or outgoing shipments while in the custody of a common rail, air or motor carrier.

**Electronic Equipment** – Deep South's policy covers both owned and non-owned data processing equipment and software. Extended coverage is available to protect business income, office personal property coverage, and voice communication systems.

**Installation Floaters** – This form covers the interest of an owner, seller or contractor against loss to machinery, equipment, building materials or supplies being used with and during the course of installation, testing, building, renovating or repairing.

**Builders Risk\*** – This specialized coverage is designed to fill the gaps in traditional property forms and provide coverage for property exposures associated with construction projects.

## About Deep South

Since 1967, Deep South has been helping independent insurance agents across America meet the insurance needs of customers. Deep South specializes in providing commercial insurance products to companies with favorable loss experience and a strong emphasis on safety. With more than forty years of experience, Deep South continues to draw upon its market driven, entrepreneurial roots, seeking to provide the insurance that America's businesses need to grow and prosper. As a customer focused organization, Deep South is committed to providing unparalleled service to insurance agencies and their customers, while reducing the friction and costs often associated with the purchase of the product. Deep South is a forward-looking company open to new opportunities in the marketplace. The company is constantly working to anticipate changes in the business landscape, enabling it to better meet the product and service requirements of customers.

\*Available in select states.

*The types of inland marine exposures are diverse and complex. Deep South's staff can act as a resource in developing solutions to address the needs of your customers.*



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## Why Choose Deep South?

- Deep South's local offices, with full underwriting authority, understand the unique aspects of regional and local marketplaces. A decentralized structure and local office authority enable the company to quickly meet the needs of customers.
- Deep South takes the time to listen and understand your customers' business before a decision is made.
- Deep South's inland marine coverage is competitively priced and uniquely tailored to provide your customers with the protection they need over the long term.
- Deep South is a member of QBE. QBE is one of the world's largest and most respected insurance organizations. In these turbulent times, financial stability is a key consideration.
- Deep South maintains a strong commitment to being easy to do business with. The company understands that the business world moves at a brisk pace and your customers need quality service.
- Deep South offers in-house loss control and claims services to ensure that it delivers on the promise of the products sold with the highest level of care and integrity.

## Deep South Products and Services

Deep South provides customers with a wide range of commercial insurance products and sophisticated services designed to support professional independent insurance agencies and their customers. The products and services offered include:

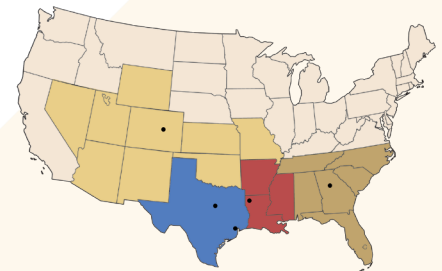
### Insurance Products

- Commercial Auto
- General Liability
- Inland Marine
- Garage
- Property (Selected States)

### Services

- Loss Control
- ClaimCare
- Catastrophe Claims Management
- Full Underwriting Authority

Visit the Deep South website, [www.deep-south.com](http://www.deep-south.com), or contact your local Deep South office for more details.



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